

# AUTHORIZED TRADING PARTNERS: THE OCI SOLUTION

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rfxcel DSCSA 2023 Webinar Series, Part 3  
June 17, 2021

Presented by Brian Files, rfxcel Global Executive Advisor

## AGENDA

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1. Why this DSCSA 2023 webinar series?
2. What are authorized trading partners?
3. Meeting the ATP Challenge: What is the OCI?
4. What do you need to do to be ready for 2023?
5. Q&A

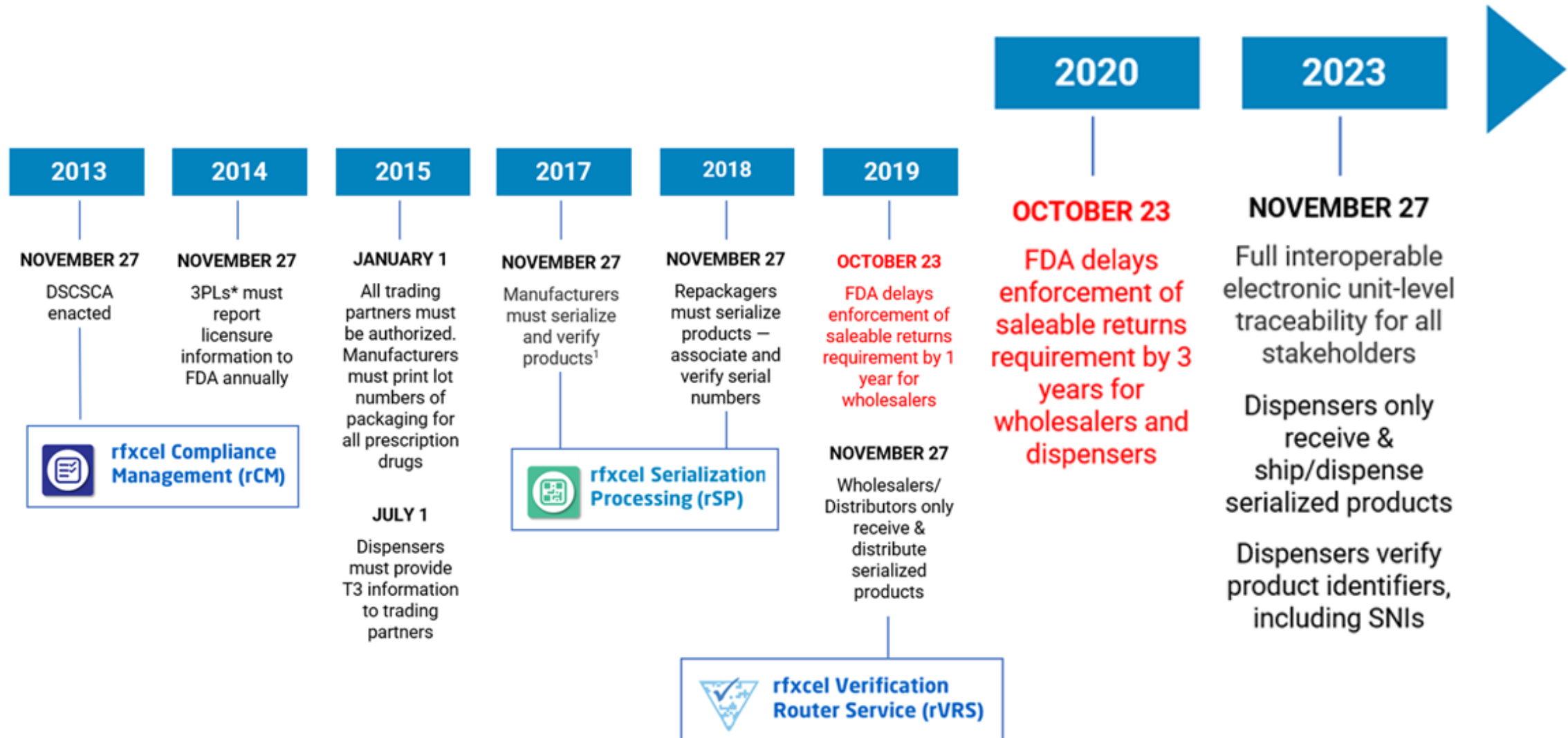


# WHY THIS DSCSA 2023 WEBINAR SERIES?

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Uncertainty, Changes, Action

# THE DSCSA TIMELINE: 2020 VERSUS 2023



# WHY THINK ABOUT DSCSA 2023 RIGHT NOW?

## TO ADDRESS UNCERTAINTY

- The “State of the State” – The industry is shaping standards.
- FDA guidance – What does it mean?
- How, specifically, are we going to get to 2023?

## TO ANTICIPATE THE CHANGES

- Full electronic interoperability
- Shift from lot-level tracking to full serialization
- New language, new responsibilities

## TO INSPIRE IMMEDIATE ACTION

- Focus on nearer-term objectives while keeping eye on 2023.
- Talk with trading partners – this is critical.
- Engage with the FDA and other industry players to help steer the ship – the changes aren’t happening in a vacuum.

**NOVEMBER 27, 2023**

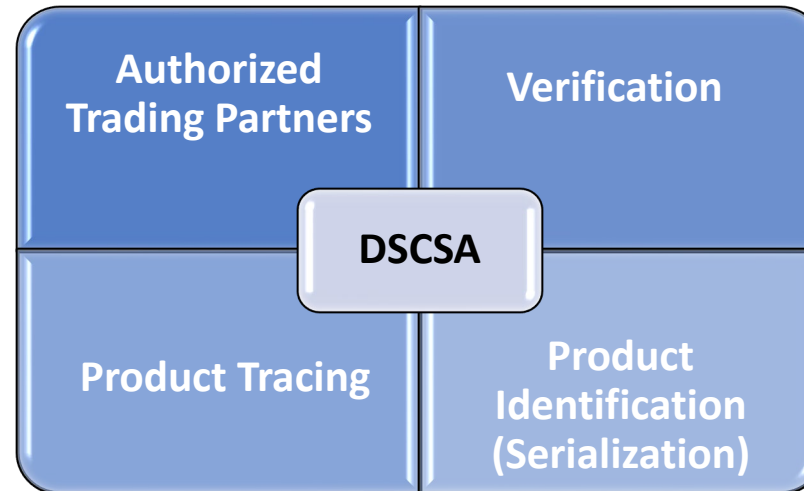


## Authorized Trading Partners:

Ensure no “bad actors” enter the network. Solution must answer two questions: Are you who you claim to be? Are you authorized to conduct business?

## Product Tracing:

Focus shifting from lot-based tracking with “T3” information to full serialization.



## Verification (of PIs):

Initial focus on implementing the VRS. Able to extend beyond saleable returns?

## Product Identification:

Add a unique ID to all regulated products; focus on applying a serial number (i.e., bar code) on all products and ensuring the serialized data is exchanged.

# WHAT ARE AUTHORIZED TRADING PARTNERS?

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The key supply chain stakeholders



- Manufacturers, wholesale distributors, repackagers, 3PLs, and dispensers
- ATPs may engage in transactions only with other ATPs.
- All their trading partners must be ATPs.
- Precise definition of each stakeholder
- Different criteria to be considered an ATP

## **EXAMPLE: CRITERIA TO BE A “MANUFACTURER” AND THE RESPECTIVE ATP REQUIREMENT**

1. Manufactured the product
  - Must be registered w/FDA in accordance w/FD&C Act Section 510 “§360. Registration of producers of drugs or devices”
2. Approved application holder, or co-licensed partner of the approved application holder who obtained the product directly from the application holder or person who manufactured the product
  - Must be compliant w/FD&C Act Section 510
3. Affiliate of manufacturer who obtained the product directly from the application holder or person who manufactured the product
  - Must be compliant w/FD&C Act Section 510



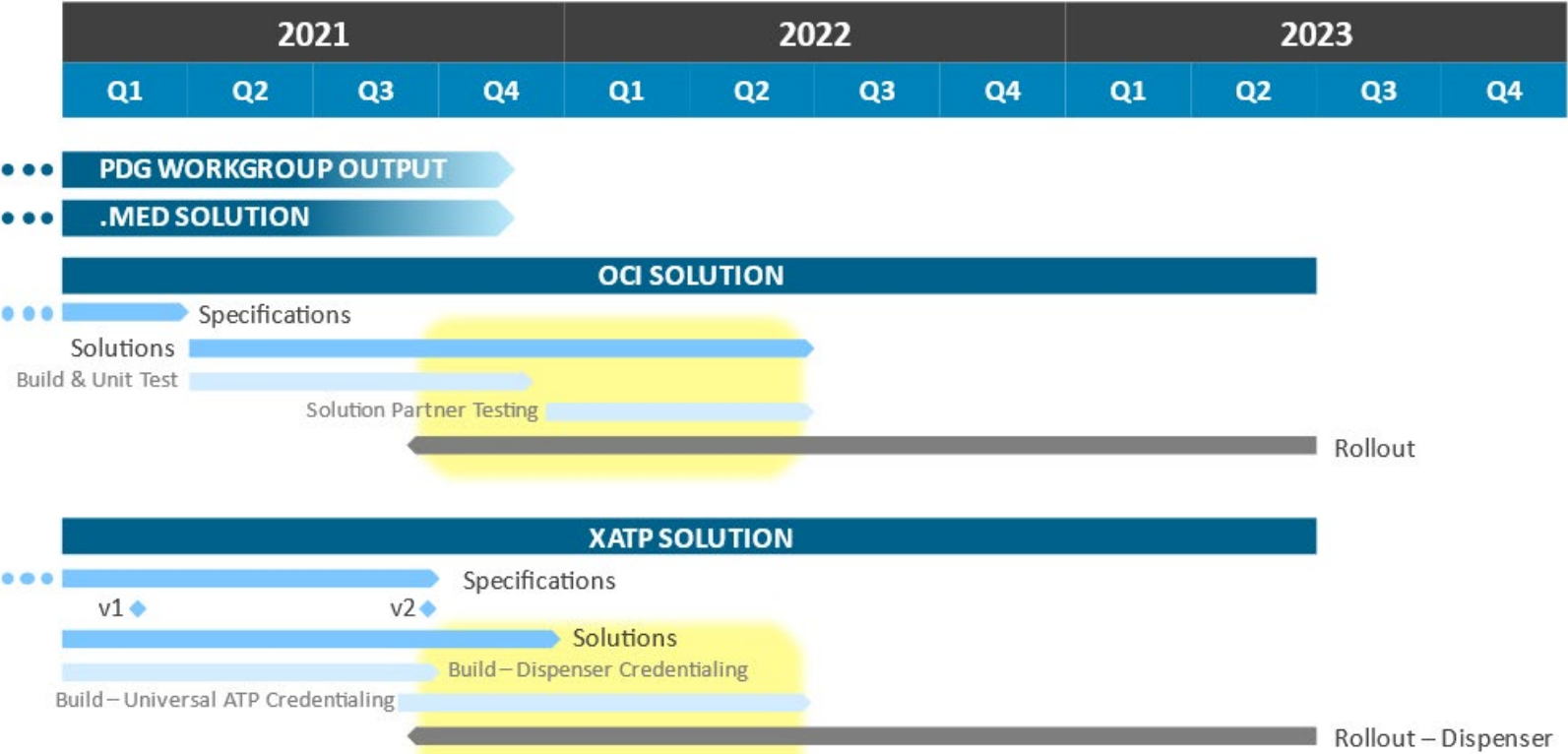
# USING DSCSA AUTHORIZED TRADING PARTNER CREDENTIALS



Source: Bob Celeste and the Center from Supply Chain Studies

<https://www.youtube.com/watch?v=y7aWEPUGYbA>

# OPEN ACTIVITIES FOR ATPs



**Schedule:** Document schedule for .MED solution.

**Overlap:** Address the overlap between ATP readiness and rollout.

**Interoperability:** Determine how/if the three ATP solutions can work with each other.

# MEETING THE ATP CHALLENGE: WHAT IS THE OCI?

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Verifying all key supply chain stakeholders



## OPEN CREDENTIALING INITIATIVE for ATP status verification

### Trading Partners



*Advisors<sup>7</sup>*



### Integration Partners



### Credential Issuer



### Supporting Organizations



### Wallet Provider



### Management



## BACKGROUND

- Born from the DSCSA ATP Pilot (April 2020-February 2021).
- Pilot successfully demonstrated the use of W3C standard verifiable credentials, GS1 messaging standards and data attributes, and other standards to establish ATP status between trading partners.
- OCI being organized as an incubator project within the Center for Supply Chain Studies.

## GOALS

- Maintain and enhance piloted architecture and documents in an open environment.
- Work with standards organizations to standardize portions of the architecture.
- Shepherd governance considerations from the pilot.
- Provide a place for others to learn and adopt the architecture.
- Explore other uses for the architecture and its components to other use cases

# WHAT VALUE DOES OCI BRING TO THE ECOSYSTEM?



## Efficiency

Verify ATP status instantaneously, only via API call, leveraging existing GS1 VRS standard



## Interoperability

Enables ATP verifications across VRS providers (GS1) and uses standardized DID & credentialing technology (W3C)



## Trust

Verify as trading partner the ATP status through cryptographic resolution and validated processes



## Conformance

Keeps framework of conformance criteria for issuing Identity and ATP credentials



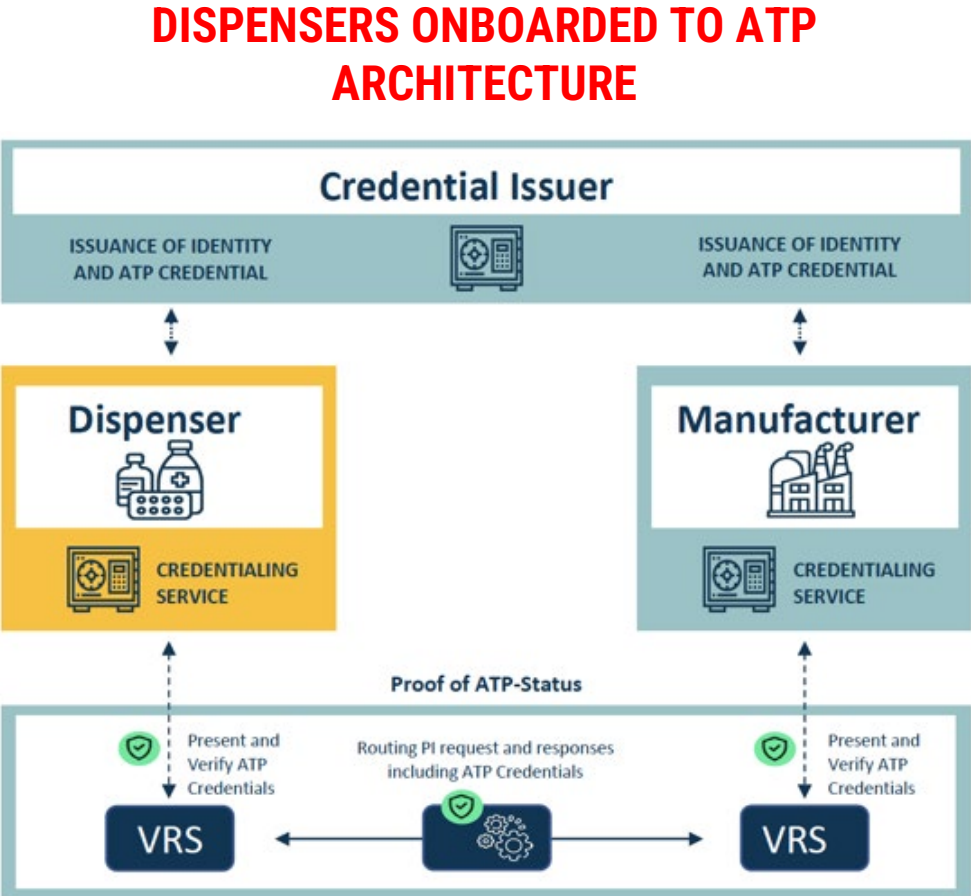
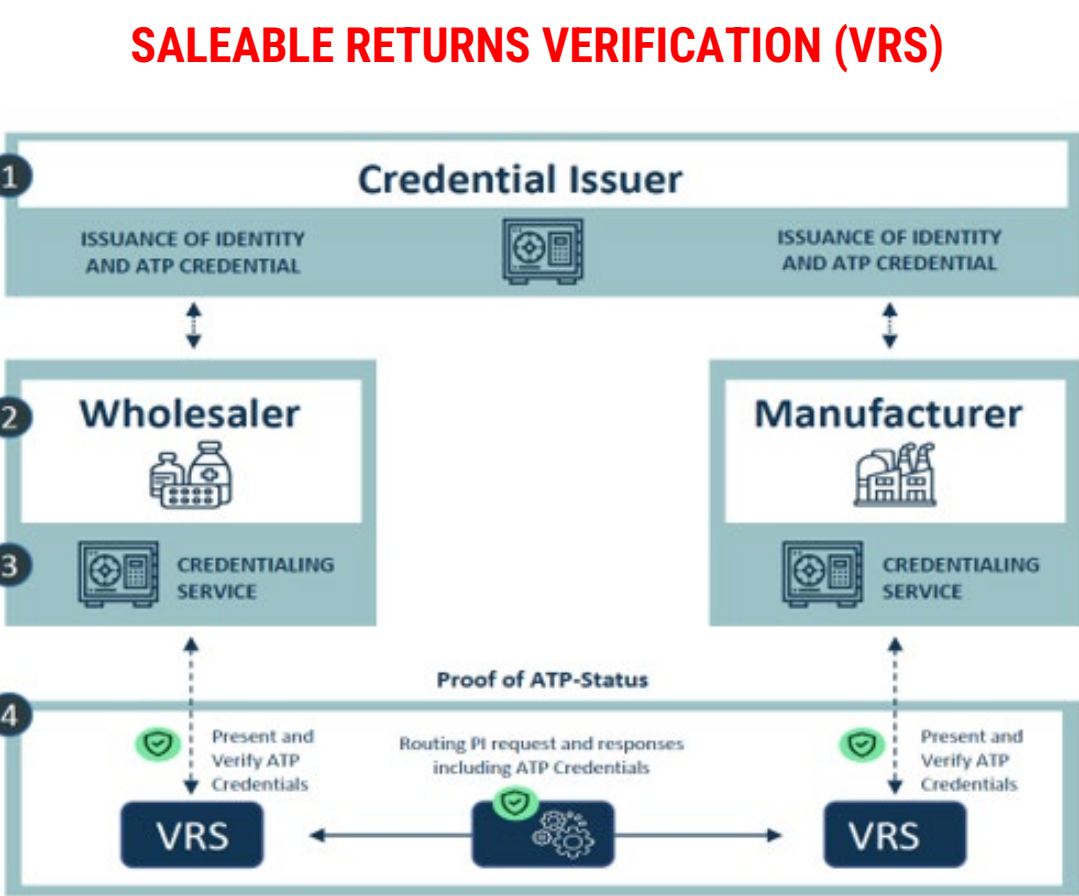
## Standardization

Assures usage of global and open standards (GS1, W3C)



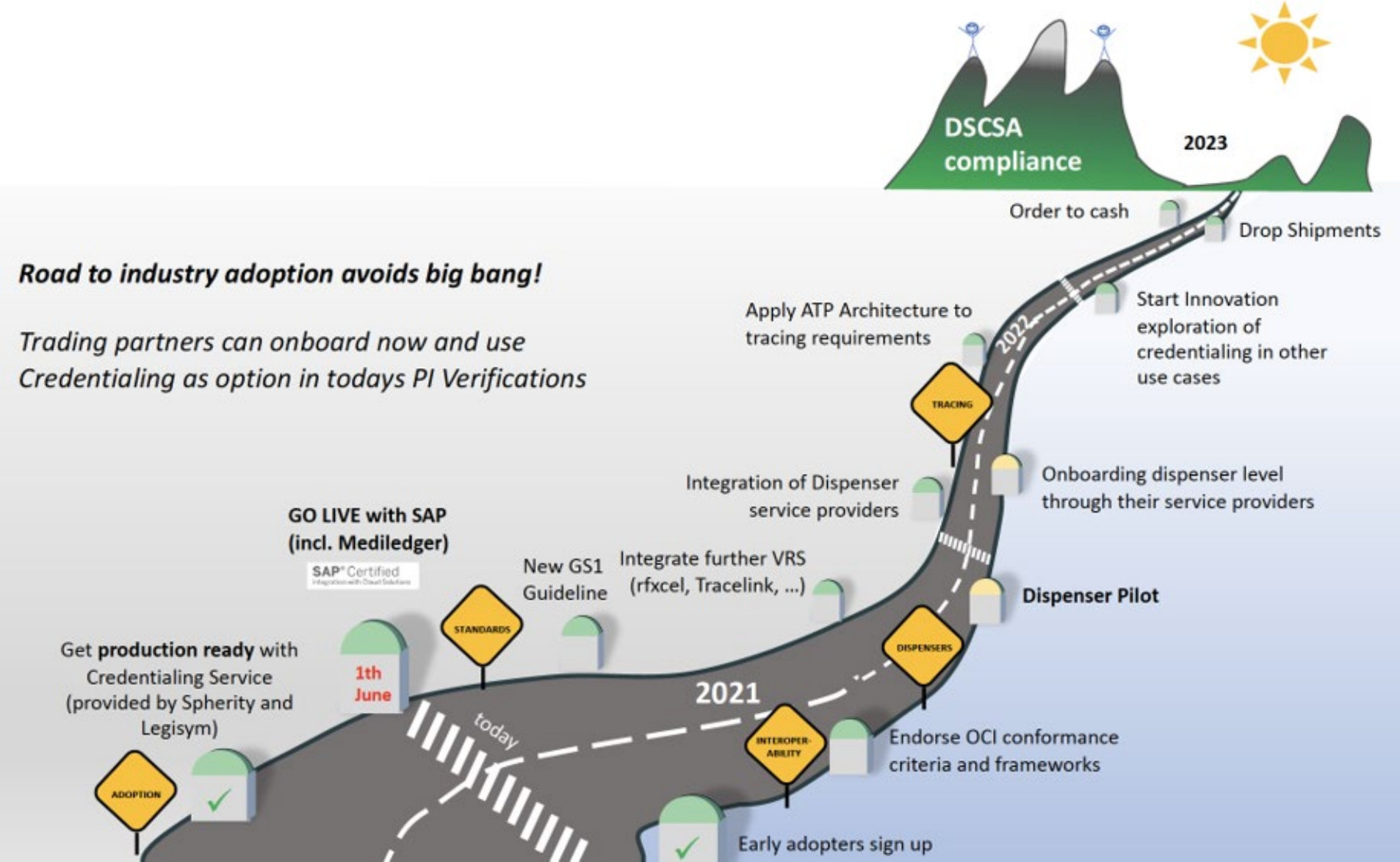
## Security-by-design

Protects against fraud and malicious actors



**OCI PILOT TO BE FINALIZED Q3 2021**





Source: OCI



# WHAT DO YOU NEED TO DO TO BE READY FOR 2023?

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## ASSESS YOUR READINESS & ANTICIPATE ISSUES

- Are you currently using manual processes or services?
- How complex is your supply chain?
- Are you compliant? Are you on the road to being compliant?
  - ❖ Do you need a DSCSA audit?
  - ❖ What resources do you have?
  - ❖ Is your IT infrastructure (and team) up to snuff?
  - ❖ Are your trading partners on board? Are you talking with them?
  - ❖ Do you have a **budget**? Do you know the **scale** of your needs?

## IF YOU'RE NOT READY, WHAT IS YOUR GAME PLAN?

- Preparing to pilot changes for 2023 — marrying ATP to VRS and EPCIS pilots
- Drive the conversation — downstream
- Assess the other pilots (.MED, XATP, NABP) — will be designed to work with each other
- Minimal cost pressure

- Keep your eyes on 2023 and beyond.
- Learn what *your* ATP requirements are. For example, do you have to have a valid license under state law? Do you have to be registered w/the FDA in accordance w/Section 510 of the FD&C Act?
- Find your solution. Figure out how you'll prove you're credentialed so your business won't be interrupted.
- Worth repeating: Talk to your trading partners — make sure they're on the path to being credentialed ATPs.
- Look for an email next week with a link to download all three of our DSCSA 2023 webinars.
- Drop us a line if you want to talk more about ATPs or anything DSCSA 2023.

# QUESTION & ANSWER

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[www.rfxcel.com](http://www.rfxcel.com)

# THANK YOU!

Look for an email next week with links to download  
our entire DSCSA 2023 webinar series!